

**TERRY M. HEILMAN, CSP, CHMM**  
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## **SUMMARY**

**CERTIFIED SAFETY PROFESSIONAL** with extensive experience helping businesses across the chemical, steel, printing, and airline industries to realize a reduction in risk, claims, and costs. Strong organizational and leadership skills that contribute to increased productivity and cost reduction. Demonstrated accomplishments in:

- Team Leadership
- Project Management
- Environmental Programs
- Health and Safety
- Industrial Hygiene
- Hazmat Security
- Training
- Regulatory Compliance
- Facility Security

## **PROFESSIONAL EXPERIENCE**

**DENTAL ASSOCIATES, LTD.** Wauwatosa, WI 2008 to 2009  
A unique provider of complete family dental services at 8 locations with over 750 staff members.

### **Environmental Health & Safety Manager**

Responsible for all environmental, health, and safety management functions affecting staff members and patients.

- Educated clinic management on ways to control workers' compensation costs.
- Conducted GAP analysis of all environmental, health, and safety programs and policies to identify missing elements in order to elevate the effectiveness and compliance.
- Performed ergonomic assessments and made changes to reduce risk from repetitive injuries.
- Conducted aggressive workers' compensation case management for all open and existing claims to reduce financial liability and risk.

**MIDWEST AIRLINES,** Oak Creek, WI 2005 to 2008  
Premium commercial airline providing services to major destinations throughout the U.S.

### **Manager, Occupational Health & Safety**

Managed, coached, and developed a health and safety team of six (6) who provided services to over 3,000 employees. Responsible for all occupational health and safety management functions affecting hubs and all field stations nationwide (drug and alcohol testing programs, pre-placement physicals, and workers' compensation case management).

- Reduced lost worked days by over 40% resulting in over \$100,000 of savings.
- Reduced flight attendant injuries from food and beverage service carts by over 95%, saving over \$100,000.
- Developed and responsible for annual budget (\$500,000), while consistently staying within budget.
- Developed ergonomic training program to reduce employee injuries from lifting and assisting disabled passengers.
- Designed and implemented the use of passenger ramps, which greatly reduced the risk of passenger injuries and aircraft damage.
- Directed multiple safety committees at the local and corporate levels to identify hazards and safety concerns.
- Redesigned audiometric testing structure to reduce costs and implement increased efficiency.
- Member of a Leader's Forum of managers and executives who provided direction and execution of plans throughout the organization on standards of excellence in safety, customer service, finance, and operations.

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**PRINTING DEVELOPMENTS, INC.** (subsidiary of General Chemical), Racine, WI  
National printing plate manufacturer and chemical formulator for the printing industry.

2001 to 2004

### **Environmental Health and Safety Manager**

Responsible for all environmental health and safety management functions affecting plant, customers and field operations nationwide.

- Significantly reduced incident rates through creation and implementation of safety program that included targeted training, tracking and documentation.
- Developed innovative method to recycle spent printing chemistry, saving over \$200,000 annually and minimizing waste.
- Analyzed costs, streamlined operations and developed training programs that resulted in consistent annual budget reductions of 20%.
- Managed environmental, health and safety programs, compliance reporting and permitting (Title V air permit, SARA 313 toxic release inventory, Tier II, hazardous waste large quantity generator, stormwater pollution prevention, TSCA, DEA, RCRA, DOT HAZMAT, IATA dangerous goods, NPDES, and POTW).
- Conducted training programs (Lockout/Tagout, Security, Confined Space Entry, Hazard Communication, Bloodborne Pathogens, Respiratory Protection and fit-testing, RCRA, DOT HAZMAT, Back Injury Prevention, Equipment Safety, and Emergency Response).
- Negotiated disposal and handling fees for waste materials and implemented recycling and disposal methods for hazardous waste that saved over \$50,000.
- Acted as interim EHS Manager for Canadian and domestic facilities during reorganization, ensuring continuity of operations and significantly reducing costs.
- Served as Security Team Chair after 9-11 to enhance facility security and access controls, meeting corporate requirements and budget guidelines.

**ARTECH PRINTING, INC.** (Formerly Golden Books Publishing), Sturtevant, WI  
Commercial printer of children's books and professional publications.

1995 to 2001

### **Manager, Safety and Facilities**

1999 to 2001

Responsible for all environmental, health, safety, security, and facilities operations for 500,000 square foot plant, New York sales office and Canadian headquarters.

- Reduced incident rate 20% by aggressive workers' compensation case management, investigating root causes and eliminating ergonomic hazards.
- Conducted environmental investigation to study air permit requirements needed for new equipment acquisition, providing smooth installation and achieving one time savings of \$300,000.
- Successfully negotiated renewal of property, liability, and worker's compensation insurance that saved \$20,000 and reduced corporate risk.

### **Manager, Corporate Safety and Security**

1995 to 1999

Responsible for safety and security of five facilities, New York headquarters, and two distribution centers as well as corporate risk management functions. Directed security staff of 12.

- Developed and implemented safety and security programs for all corporate facilities, including lockout/tagout, labeling/identification of energy sources, hazard communication, PPE hazard assessments and confined space.
- Designed and developed comprehensive security system for new 500,000 square-foot state-of-the-art printing facility, ensuring compliance with building, fire, and safety codes.
- Saved over \$150,000 and increased efficiency through restructuring security watch patrols, installing electronic equipment and functioning as safety/security consultant.

**KEYSTONE STEEL & WIRE**, Peoria, IL  
Manufacturer of steel and wire products.

**1994 to 1995**

**Industrial Hygienist**

Developed the Industrial Hygiene Program and was responsible for air monitoring, noise exposure sampling and safety training in assessing hazards.

- Reduced penalties from OSHA inspection 50% through implementation of safety and health policies, procedures and programs.
- Managed and implemented the industrial hygiene program consisting of Lead Program evaluation, Hazard Analyses, Hazard Communication, Respiratory Protection, Confined Space, air sampling, and noise monitoring.

**CHEVRON CHEMICAL COMPANY**, Maryland Heights, MO  
Manufacturer of pesticides, herbicides, and lawn care products.

**1992 to 1994**

**Industrial Hygienist**

- Administered the industrial hygiene program consisting of air sampling, noise monitoring, hearing conservation and audiometric testing, and hazard communication.
- Conducted training programs including: Hazard Communication, Lockout/Tagout, PPE, and Bloodborne Pathogens.

**EDUCATION**

**Bachelor of Science**, Occupational Safety (ABET Accredited), Illinois State University – Normal, IL  
Minor, Industrial Technology-Manufacturing

**CERTIFICATIONS**

Certified Safety Professional – Comprehensive Practice (No. 16772)  
Certified Hazardous Materials Manager – Master Level (No. 13456)  
CPR and AED

**PROFESSIONAL AFFILIATIONS**

American Society of Safety Engineers – Professional Member  
National Safety Council